

HOW TO CHOOSE A HOME INSPECTION COMPANY

Learn Six Things You Should Know To Avoid Hiring The Wrong Home Inspector.



1. Get a Home Inspection From The Owner of The Company.



Nobody works harder for you than the owner of the company. He has a vested interest in ensuring your total satisfaction. The survival and success of his business depend on it!

Questions To Ask:

? *Who will be inspecting the home?*

A: Robert C. Fortier, Structural Engineering Tech. (Owner)

? *How many inspections per day does the inspector perform?*

A: Maximum of two (2) only

? *How long is the inspection?*

A: 3 ½ hours minimum

? *Can I accompany the inspector and ask questions?*

A: Yes. The inspection is a mini-workshop and we encourage you to attend.

3. Length Of Time In Business



Established businesses that are locally owned and operated understand that providing quality service ensures both their survival and long term success.

Their history and client base referrals demonstrate their commitment to service and quality.

Questions To Ask:

? *Is the company locally owned and operated?*

A: Most definitely

? *How long has the firm been in business?*

A: Since 2002

2. Education, Training & Experience



When you are selecting a home inspector, it's important to consider the inspector's qualifications.

No particular professional background fully trains an individual to understand and evaluate the various components and assemblies of a home. It's the combination of formal education, training and field experience that makes a professional home inspector.

Questions To Ask:

? *What is your construction-field experience?*

A: Forty years of experience in building, contracting and renovation

? *What is your formal training in the industry?*

A: Carson Dunlop Engineering Home Inspection Training Program

? *What is your formal education relating to the construction industry?*

A: Structural Engineering Technology (Honours) Southern Alberta Institute of Technology (SAIT)

4. Client Testimonial



Top home inspectors are always recommended by satisfied customers to their family, friends and colleagues.

Such inspectors invite feedback from their clients to know what they are doing right as well as what might need improvement. There is no better proof of great service than endorsements from previous clients.

Questions To Ask:

? *How do you generate the bulk of your business?*

A: Scope Home Inspections DOES NOT solicit real estate agents or their offices. We market directly to the home buyer and seller.

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5. The Inspection Report



Quality home inspectors in today's marketplace don't produce handwritten reports; electronic reporting systems have become the norm. Such inspectors produce premium, detailed, full-narrative reports that include digital photos and illustrations tailored specifically to the subject property. The report should provide you with the information you need in an easy to understand format that you can reference years from the inspection date. A checklist report used by other inspectors is a quick method to skate through the home by checking off preprinted boxes that often provide vague and confusing information.

Ensure you get the quality you deserve!

Questions To Ask:

? *What type of reporting system do you provide?*

A: Computerized software (full narrative)

? *Could I see a copy of your sample inspection report?*

A: You can obtain a copy of our home inspection report on our website.

<http://www.ScopeHomeInspections.com>

6. The Guarantee



The company you select should stand behind their service without fine print, restrictions, special conditions or exclusions.

Questions To Ask:

? *Do you have a written guarantee?*

A: We have a **100%** Guarantee.

If at the end of the inspection you're not completely satisfied with the quality of the service for any reason, tell us before we send you our report. We'll either make it right or you don't pay the inspection fee.

That's our ironclad **100%** Guarantee to YOU

? *How can you guarantee your inspections?*

A: The owner of the company performs the inspection. That's right!

✍ We don't send a new employee to practice on your home.

✍ We don't hurry to make our next appointment.

✍ We schedule only two inspections per day.

✍ We will dedicate the entire day to your inspection if the home is oversized or complex.

✍ We take our time to do the job right. That's the way it should be.

Our clients' satisfaction is important to us!

For more information call Robert at (403) 870-8108
Or visit us online at www.ScopeHomeInspections.com

**Scope Home Inspections is
independently owned and operated,
and serves Calgary and surrounding areas.**